



# SAMATA DEGREE COLLEGE

Affiliated to Andhra University & Approved by AICTE

An ISO 9001: 2015 Certified Institution

SECTOR 10, MVP COLONY, VISAKHAPATNAM – 530 017. (A.P.)



## Details of Collaborative Activities

AY- 2022-23

S.No	Name of the Collaborative Agency with contact details	Date of Establishment	Area of Collaboration	Duration	List of Activities conducted
1	Data Pro Computers PVT Limited Contact No: 0891-2539070	24/4/2023	Industrial Projects & Consultancy, Workshops for Students, Full Semester Internships, Full Semester Internship etc.	3 years	Internships for Students
2	AIMS Business School, Visakhapatnam. Contact No: 0891-2783946	12/10/2022	Fdps, workshops, Seminar, Research & Incubation & Faculty Exchange	2 years	Faculty Exchange, Faculty Development Programme
3	Sun Institute of Hotel Management & Catering Technology, Visakhapatnam. Contact No: 0891-2588668	25/09/2022	Fdps, workshops, Seminar, Faculty Exchange	2 years	Faculty Development Programme
4	Alliance College of Hotel Management Contact No: 0891-2737326	12/09/2022	Fdps, workshops, Seminar, Faculty Exchange	2 years	Faculty Exchange
5	Gayatri Vidya Parishad College for Degree & PG Courses (Autonomous) Contact No: 0891-2955084	09/09/2022	Fdps, workshops, Seminar, Research & Incubation & Faculty Exchange	2 years	Faculty exchange



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6	<b>CMT Business School</b> Contact No: 9701200050	09/09/2022	Fdps, workshops, Seminar, Research & Incubation & Faculty Exchange	1 year	Faculty Exchange, Faculty Development Programme
7	<b>ZOCKETHUB Private Limited</b> Contact No: 8143753269	29/08/2022	Internships, On-Job Training & Exchange of Knowledge (Workshops & Training sessions)	5 years	Internships for Students
8	<b>CR Reddy College of Engineering, Eluru</b> Contact No: 08812-230840	16/08/2022	Fdps, workshops, Seminar, Research Incubation Cell, Faculty & Students Exchange, National & International Conferences	1 year	Faculty Exchange
9	<b>APT IT Solutions</b> Contact No: 7416664425	10/08/2022	Internship/ Project(6 Weeks), Internship/Project (4 weeks), Online Certificate Program (8 Weeks)	5 years	Internships for Students
10	<b>Profi Marker India Private Limited</b> Contact No: 9992796669	06/06/2022	Internships, On-Job Training & Exchange of Knowledge (Workshops & Training sessions)	5 years	Internships for Students
11	<b>Veterns India</b> Contact No: 9773831113	6/06/2022	Internships opportunities to Students	5 years	Internships for Students

  
IQAC Coordinator



  
Director & I/c Principal

DIRECTOR  
SAMATA DEGREE COLLEGE  
M.V.P. Colony, VISAKHAPATNAM-530 017

## **DATAPRO COMPUTERS PVT. LIMITED**

Plot No-104, Sector-3, 1st Floor,  
Opp. Siva Rama Sweets,  
MVP Double Road,  
VISA KHAPATNAM - 530017,  
Ph : 0891-2539070



### **MEMORANDUM OF UNDERSTANDING**

is entered on - 28/04/2022

**BETWEEN**

**DATAPRO COMPUTERS PVT. LTD.,  
VISA KHAPATNAM**



# **SAMATA COLLEGE**

**MVP Circle SAMATA College Sector-9 MVP Colony  
Visakhapatnam Andhra Pradesh 530017**



### Highlights of the College:

- Established in 1992
- NSS unit

### Accreditations:

- **Samata degree college** is providing quality education since 31 years one of the reputed College in Visakhapatnam District, AP affiliated to AU, Visakhapatnam.

### Mission:

To impart Value based scientific Knowledge through Quality Technical Education. The promoter **Samata degree college** has a vast experience of nearly two decades in running different educational institutions.

AND

### DATAPRO COMPUTERS PVT. LTD. VISAKHAPATNAM

### About Company:

With the onset of computers in India, computer competence became the new core skill for the modern workforce, the Datapro Computers Pvt. Ltd, popularly known as Datapro across the country, was established way back in 1990 by two visionaries, viz. Sri R. Sai Prasad and Sri S. Prasad, combination of Technocrat and Entrepreneur to provide affordable and employable computer skills for the masses.

With our trainers qualitative education to the trainees, constructive thinking by the Management and the positive approach towards placements of those trained candidates, with in a short span of time, it has emerged as leading multi-skill training provider in the Country covering 14 states-171 centres with 300 plus Trainers.

Datapro, besides being an approved Training Partner of NSDC and having affiliations with as many as 19 Sector Skill Councils, over the years we have trained and placed more than 113204 and 80079 candidates respectively sponsored by various schemes of Central and State Govt, Agencies, training and placements of candidates in active projects, Viz. DDU-GKY, PMKVY, Nail Manzil, Surya Mitra, Seekho Aur Kamao, MAEF, MEPMA, NULM, ORMAS, OSFDC, PBSSD, JSMD, SUDA, etc are under-way.

The training programs that are underway includes DDUGKY in Jammu & Kashmir, Jharkhand, Odisha, Telangana, Sagarmala in Andhra Pradesh, PMKVY and PMKK in

### Highlights of the College:

- Established in 1992
- NSS unit

### Accreditations:

- **Samata degree college** is providing quality education since 31 years one of the reputed College in Visakhapatnam District, AP affiliated to AU, Visakhapatnam.
- College is Accredited by NAAC "B" Grade Institution

### Mission:

To impart Value based scientific Knowledge through Quality Technical Education. The promoter **Samata degree college** has a vast experience of nearly two decades in running different educational institutions.

AND

### DATAPRO COMPUTERS PVT. LTD. VISAKHAPATNAM

### About Company:

With the onset of computers' in India, computer competence became the new core skill for the modern workforce, the Datapro Computers Pvt. Ltd, popularly known as Datapro across the country, was established way back in 1990 by two visionaries, viz. Sri R. Sai Prasad and Sri S. Prasad, combination of Technocrat and Entrepreneur to provide affordable and employable computer skills for the masses.

With our trainers qualitative education to the trainees, constructive thinking by the Management and the positive approach towards placements of those trained candidates, with in a short span of time, it has emerged as leading multi-skill training provider in the Country covering 14 states-171 centres with 300 plus Trainers.

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The training programs that are underway includes DDUGKY in Jammu & Kashmir, Jharkhand, Odisha, Telangana, Sagarmala in Andhra Pradesh, PMKVY and PMKK in

#### 4. Guest Faculty / Visiting Faculty/Resource Person from industry:

- Nominate senior subject experts from industry as Subject Experts
- Depute senior HR/Technical personnel for general motivational sessions.
- Conduct employability orientation programs for the students.

#### 5. Management Development Programs (MDPs):

**Samata Degree College** helps in providing the resources for the different Management development programs that are needed by the industry on ongoing basis in the following indicated areas

Team Building  
Stress Management  
Etiquette  
Transactional Analysis  
Time Management

Communication Skills  
Conflict Management  
Customer Service  
Emotional intelligence  
Interpersonal Skill.

#### 6. Utility of the infrastructure:

- **Samata Degree College** offers in sparing the available lab facilities for the technical training and consultancy work related to the industry.

##### Terms and Conditions:

- **Samata Degree College** and DATAPRO COMPUTERS PVT LTD., Visakhapatnam shall nominate a SPOC from both side to oversee and ensure that all the activities under the MOU are taken up with true spirit
- All the travel and other logistics needed for the industry experts will be take care by

#### 7. Indicative outcomes of the MOU:

Item	Item Description	Target / Year
1	Industrial Projects & Consultancy	1-2 collaborative consultancy project
2	Workshops for students	02 (01 per semester as per the availability of students)
3	Faculty Development / Management Development Programmes	In the ration of 1:1
4	Full Semester Internship	10-15 students (Subjects to seats availability with industry)
5	Guest Faculty/ Visiting Faculty/ Resource Person from Industry	1-2 Recourse persons from industry

24 April, 2023

To

The Principal  
Samatha Degree College  
Visakhapatnam

Dear Sir/Madam

Sub: Proposal for Internship Training Program- Regarding

We felt immense pleasure to be associated with you for giving internship training program to your students. We, Datapro, being expertise in IT training & Projects in various technologies, with its extensive presence in the market for more than 33 years and experience in giving training to students in lakhs, wanted to execute need based internship training program to your students.

And please find the following highlights and infrastructure details of our branch in MVP, Visakhapatnam, for proposed courses

- Hands on sessions on HTML, CSS, JQUERY & Python (Core) with Mini Project
- Infra can accommodate 400 students for Training & Lab Sessions
- Dedicated instructors will be assigned for both the session.
- Offer for mentioned ITP is Rs.3500/- per candidate, after discount from Actual price of Rs.35000/-
- Duration of ITP would be 6 Months.

Hence, kindly consider the proposal and do the needful.

Thanking you sir

Yours Truly

Sr. Manager

Datapro Computers Pvt. Ltd





Estd : 1995

**Dr. AMBEDKAR PEOPLE'S EDUCATIONAL TRUST**

**AIMS B-SCHOOL**

**AMBDEKAR INSTITUTE OF MANAGEMENT STUDIES**

Approved by AICTE, Ministry of HRD, Govt. of India, New Delhi

**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding is entered into an effective as on **12<sup>th</sup> October 2022** and is valid until Two years of the date of signing.



**SAMATA DEGREE COLLEGE, VISAKHAPATNAM**

MVP Colony, Visakhapatnam, Andhra Pradesh

Affiliated to Andhra University & Approved by AICTE, New Delhi

AND



**AMBEDKAR INSTITUTE OF MANAGEMENT STUDIES**

Sandipani Nagar, Yendada, Visakhapatnam – 530045, Andhra Pradesh, India

Affiliated to Andhra University & Approved by AICTE, New Delhi

**SAMATA DEGREE COLLEGE** represented by its **Director and Incharge Principal** (Hereinafter refer to as “**SDC**”, which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of first part.

And

**AMBEDKAR INSTITUTE OF MANAGEMENT STUDIES, Visakhapatnam**  
represented

by its **Principal** (Hereinafter refer to as “**AIMS**”, which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of second part

“**SDC**” & “**AIMS**” are hereinafter, wherever the context so requires, individually referred to as “party” and collectively as “parties”.

Whereas:

1. **SDC** is engaged in service of 32 years with college name referred as **SAMATA DEGREE COLLEGE** in Visakhapatnam District.
2. **AIMS** is engaged in service of Commerce & Management Studies Education with collegename referred as **AIMS, Visakhapatnam**.

### **1. Objectives**

The objectives of this MOU are:

- To conduct joint FDPs, workshops, seminars, both national and International Conferences on topics of mutual interest and relevance.
- To share the resources, expertise and best practices of both the institutions.
- To facilitate the participation of faculty members and students of both the institutions in the FDPs, workshops and seminars, both National and International Conferences conducted by either institution.
- To explore the possibilities of joint research projects, consultancy services and publications.

The scope of this MOU covers the following areas:

- **FDPs:** The Parties will jointly organize FDPs on emerging topics and technologies in engineering disciplines. The FDPs will be designed to enhance the knowledge, skills and competencies of the faculty members of both the institutions. The FDPs will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the FDPs will be decided mutually by the Parties.
- **Workshops:** The Parties will jointly organize workshops on practical aspects and applications of engineering concepts and tools. The workshops will be aimed at providing hands-on experience and exposure to the faculty members and students of both the institutions. The workshops will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the workshops will be decided mutually by the Parties.
- **Seminars:** The parties will jointly organize seminars on current issues and trends in engineering domains. The seminars will be intended to provide a platform for sharing ideas, insights and experiences among the faculty members and students of both the institutions. The seminars will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the seminars will be decided mutually by the Parties.
- **Research and Incubation Cell:** The parties will explore the possibilities of undertaking joint research projects, consultancy services and publications in the areas of mutual interest and relevance. The parties will identify the research topics, objectives, methodology, funding, timeline, deliverables and other aspects of the research projects. The parties will also seek to publish the research outcomes in reputed journals and conferences. The parties will share the intellectual property rights, benefits and responsibilities arising from the research activities as per the agreed terms and conditions.
- **Exchange:** The parties will facilitate the exchange of faculty members and students for participating in the FDPs, workshops and seminars conducted by either party. The parties will also encourage the exchange of faculty members and students for pursuing research projects, consultancy services and publications. The parties will provide the necessary support and assistance to the visiting faculty members and students in terms of accommodation, transportation, access to facilities and resources, etc. The parties will also recognize the credits earned by the visiting faculty members and students as per the norms and regulations of their respective institutions.

### **3. Coordination:**

The parties will appoint a coordinator from each institution to oversee the implementation of this MOU. The coordinators will be responsible for:

- Communicating with each other on a regular basis to plan, execute and monitor the activities under this MOU.
- Liaising with the respective authorities, departments, faculty members and students of their institutions to facilitate the smooth functioning of the activities under this MOU.
- Resolving any issues or disputes that may arise during the course of this MOU.
- Preparing and submitting periodic reports on the progress and outcomes of the activities under this MOU.

### **4. Duration**

This MOU will come into effect from the date of signing by both the parties and will remain valid for a period of ONE year from **12<sup>th</sup> October 2022 to 15<sup>th</sup> October 2024**. The parties may extend or renew this MOU by mutual consent in writing before the expiry of this MOU.

### **5. Termination**

Either party may terminate this MOU by giving an advance written notice of three months to the other party. The termination of this MOU will not affect the ongoing activities under this MOU, unless otherwise agreed by both the parties.





### **6. Amendment**

This MOU may be amended by mutual consent of both the parties in writing. Any amendment to this MOU will be signed by both the parties and will form part of this MOU.

### **7. Miscellaneous**

- This MOU is not intended to create any legal or contractual obligations or liabilities on either party.
- This MOU is not intended to confer any rights or benefits on any third party.
- This MOU is subject to the laws of India and the jurisdiction of the courts at Vijayawada, Andhra Pradesh.
- This MOU is executed in two originals, one for each party.

IN WITNESS WHEREOF, both the Parties have signed this MOU on the date and place mentioned below :

For Samata Degree College  Authorised Signatory 	For Ambedkar Institute of Management Studies  Authorised Signatory 
Name of the Institution : Samata Degree College	Name of the Institution : Ambedkar Institute of Management Studies
Address: Sector 3, MDV Colony, Venkatchapattan - 17	Address: Sandipani Nagar, Jambhade VSP - 45
Contact Details : Prof. G. SRINIVASARAO	Contact Details : 9440428812
E-mail ID : samatacollege@gmail.com	E-mail ID : aimsvizag@gmail.com
Website : www.samatacollege.co.in	Website : www.bschoo1.org

Witness 1

  
(SHAIK FATHIMA)

Witness 2

  
(K. APPARAO)



**SUN INSTITUTE OF  
HOTEL MANAGEMENT AND CATERING TECHNOLOGY**  
AFFILIATED TO ANDHRA UNIVERSITY  
COLLEGE CODE (385)

A Unit of Sun Educational Institutions

[www.sun.edu.in](http://www.sun.edu.in)

[/suninternational.edu](https://www.facebook.com/suninternational.edu)

[/suninternational.edu](https://www.youtube.com/channel/UC...)

**Mrs. M. Rajeswari**  
PRINCIPAL

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into an effective as on **25<sup>th</sup> September 2023** and is valid until Two years of the date of signing.

By



## SAMATA DEGREE COLLEGE VISA KHAPATNAM

Affiliated to Andhra University &  
Approved by AICTE, New Delhi

and



## SUN INSTITUTE OF HOTEL MANAGEMENT & CATERING TECHNOLOGY

Dwarakanagar, Visakhapatnam, Andhra Pradesh, India  
Affiliated to Andhra University



VISA KHAPATNAM

Beside SBI, Dwarakanagar, Main Road, Near RTC Complex, VISA KHAPATNAM - 530 019.  
T : 0891 25 88 888, 25 88 889, C : 98480 13737.

RUSHIKONDA

Behind ISKCON Temple, Sagar Nagar, Beach Road, Rushikonda, VISA KHAPATNAM - 530 045.

**SAMATA DEGREE COLLEGE** represented by its **Director & In charge Principal** (Here in after refer to as "**SDC**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of first part.

**And**

**SUN INSTITUTE OF HOTEL MANAGEMENT & CATERING TECHNOLOGY** represented by its **Principal** (Here in after refer to as "**SIHMCT**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of second part "**SDC**" & "**SIHMCT**" are here in after, wherever the context so requires, individually referred to as "party" and collectively as "parties".

Whereas:

- A. **SDC** is engaged in service of Arts, Science, Commerce & Management Education with collegename referred as **SAMATA DEGREE COLLEGE, Visakhapatnam.**
- B. **SIHMCT** is engaged in service of 20 years with college name referred as **SUN INSTITUTE OF HOTEL MANAGEMENT & CATERING TECHNOLOGY** in Visakhapatnam District.

**I. OBJECTIVES OF MOU:**

1. To promote & enhance academic interest between **SIHMCT** and **SDC**.
2. To provide advice for implementation of quality of education between **SIHMCT** and **SDC**.
3. To promote research /continuing education activities between parties.
4. Access to Information on research / education resources.
5. Access to Centers of Excellence of the college
6. Technical support in projects related to science and Management from senior faculty or experts

7. Guidance for specific issues in terms of Project design and development etc. from the senior faculty or experts.
8. To refer or depute faculty for specific programs as Resource persons.

## **II. TECHNICAL AREAS OF COLLABORATION:**

- A. A continuing quality improvement program to improve quality of teaching staff in both parties.
- B. Providing academic interaction by delivering special lectures at both Institutes on topics of relevance to modern industry.
- C. Provide necessary help in organizing workshops, conferences and personality development programs at both parties for enhancement of skills in respect of faculty, staff and students.
- D. To provide training programs for Students & Staff.

## **III. TERMS & CONDITIONS:**

1. The cost of development of infrastructure at both parties should be borne by themselves.
2. For the visits related to advice & consultancy, travel and other expenses of faculty & staff shall be reimbursed by both the parties on mutually agreed terms.
3. The faculty of both parties can use library facilities for a short time.
4. Both parties agreed to help identify and invite the faculty members & researchers from the other institutes to participate in conferences, workshops and short-term courses.
5. This MOU may be amended, removed and terminated by mutual written agreement of the parties at any time.
6. Either party should have the right to terminate this MOU upon 30 days prior written notice to the other Party.

#### **A. CONFIDENTIALITY:**

The SIHMCT and SDC agreed to hold in confidence all information/data designated by the parties as being confidential which is obtained from either party or created during the performance of MOU and will not disclose the same to any third party without written consent of the other party. The above confidential clause under this MOU excludes the information/data processed by either party before entering into this MOU or independently developed and/or information already available through public domain.

#### **B. COORDINATION**

Each institution shall appoint one member of its teaching/research faculty to coordinate the program on its behalf who will periodically review and identify ways to strengthen cooperation between the two institutions.

#### **C. TENURE AND TERMINATION**

This MOU will take effect from the date it is signed by representatives of the two institutions. It will remain valid for **Two years**, and may be continued thereafter after suitable review and agreement. Either institution may terminate the MOU by giving written notice to the other institution 30 days in advance.





However, SIHMCT and SDC will ensure that all activities in progress are allowed to complete successfully.


#### **D. ARBITRATION CLAUSE**

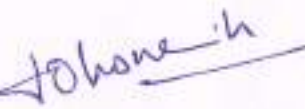
Should there be a dispute relating to any aspect of academic cooperation, SIHMCT and SDC will jointly resolve the dispute in a spirit of independence, mutual respect, and shared responsibility.

This MOU is signed subject to approval of the respective academic / administrative bodies.

IN WITNESS WHEREOF THE PARTIES HAVE EXECUTED THIS MOU  
AS OF THE DAY AND YEAR FIRST ABOVE WRITTEN:

<p>For Samata Degree College</p>   <p>Authorised Signatory</p>	<p>For SUN INSTITUTE OF HOTEL MANAGEMENT &amp; CATERING TECHNOLOGY</p>   <p>Authorised Signatory</p>
Name of the Institution : <b>Samata Degree College</b>	Name of the Institution : <b>SUN INSTITUTE OF HOTEL MANAGEMENT &amp; CATERING TECHNOLOGY</b>
Address: <b>Sector X, MDVP Colony, VSP</b>	Address: <b>Main Road, Beside SBI, Dwarakanagar, VSP.</b>
Contact Details : <b>Prof. G. Srinivasan Rao</b>	Contact Details : <b>Mrs. M. RAJESHWARI</b>
E-mail ID : <b>samatacollege@gmail.com</b>	E-mail ID : <b>principalvsp@sun.edu.in</b>
Website : <b>www.samatacollege.co.in</b>	Website : <b>www.sun.edu.in</b>

Witness 1 :   
(Dr. B. RAJESH KUMAR)

Witness 2 :   
(K. Lokeshwari)



# ALLIANCE COLLEGE OF HOTEL MANAGEMENT

(Affiliated to Andhra University, Visakhapatnam)

Hospitality of the future



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into an effective as on 12<sup>th</sup> September 2022 and is valid until Two years of the date of signing.



### **SAMATA DEGREE COLLEGE, VISAKHAPATNAM**

MVP Colony, Visakhapatnam, Andhra Pradesh

Affiliated to Andhra University & Approved by AICTE, New Delhi

AND



### **ALLIANCE COLLEGE OF HOTEL MANAGEMENT**

Krishna College Road, Bhanu Nagar, Maddilapalem, Visakhapatnam, Andhra Pradesh 530022

Affiliated to Andhra University

**SAMATA DEGREE COLLEGE** represented by its **Director and Incharge Principal** (Hereinafter refer to as "**SDC**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of first part.

And

**ALLIANCE COLLEGE OF HOTEL MANAGEMENT** represented by its **Principal** (Hereinafter refer to as "**ACHM**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of second part  
"**SDC**" & "**ACHM**" are hereinafter, wherever the context so requires, individually referred to as "party" and collectively as "parties".

Whereas:

1. **SDC** is engaged in service of 31 years with college name referred as **SAMATA DEGREE COLLEGE** in Visakhapatnam District.
2. **ACHM** is engaged in service of Hotel Management Studies Education with collegename referred as **ACHM, Visakhapatnam**.

### 1. Objectives

The objectives of this MOU are:

- To share the resources, expertise and best practices of both the institutions.
- To facilitate the participation of faculty members and students of both the institutions in the Faculty Exchange Programmes, workshops and seminars, at National level Conferences conducted by either institution.
- To explore the possibilities of preparing course curriculum, consultancy services.

The scope of this MOU covers the following areas:

- **FDPs:** The Parties will jointly organize FDPs on emerging topics and technologies in engineering disciplines. The FDPs will be designed to enhance the knowledge, skills and competencies of the faculty members of both the institutions. The FDPs will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the FDPs will be decided mutually by the Parties.
- **Workshops:** The Parties will jointly organize workshops on practical aspects and applications of engineering concepts and tools. The workshops will be aimed at providing hands-on experience and exposure to the faculty members and students of both the institutions. The workshops will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the workshops will be decided mutually by the Parties.
- **Seminars:** The parties will jointly organize seminars on current issues and trends in engineering domains. The seminars will be intended to provide a platform for sharing ideas, insights and experiences among the faculty members and students of both the institutions. The seminars will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the seminars will be decided mutually by the Parties.
- **Exchange of Faculty:** The parties will facilitate the exchange of faculty members and students for participating in the FDPs, workshops and seminars conducted by either party. The parties will also encourage the exchange of faculty members and students for pursuing research projects, consultancy services and publications. The parties will provide the necessary support and assistance to the visiting faculty members and students in terms of accommodation, transportation, access to facilities and resources, etc. The parties will also recognize the credits earned by the visiting faculty members and students as per the norms and regulations of their respective institutions.

### **3. Coordination:**

The parties will appoint a coordinator from each institution to oversee the implementation of this MOU. The coordinators will be responsible for:

- Communicating with each other on a regular basis to plan, execute and monitor the activities under this MOU.
- Liaising with the respective authorities, departments, faculty members and students of their institutions to facilitate the smooth functioning of the activities under this MOU.
- Resolving any issues or disputes that may arise during the course of this MOU.
- Preparing and submitting periodic reports on the progress and outcomes of the activities under this MOU.

### **4. Duration**

This MOU will come into effect from the date of signing by both the parties and will remain valid for a period of ONE year from **12<sup>th</sup> September 2022 to 10<sup>th</sup> September 2023**. The parties may extend or renew this MOU by mutual consent in writing before the expiry of this MOU.

### **5. Termination**

Either party may terminate this MOU by giving an advance written notice of three months to the other party. The termination of this MOU will not affect the ongoing activities under this MOU, unless otherwise agreed by both the parties.

### **6. Amendment**



This MOU may be amended by mutual consent of both the parties in writing. Any amendment to this MOU will be signed by both the parties and will form part of this MOU.

### **7. Miscellaneous**

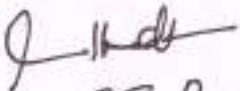
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- This MOU is not intended to confer any rights or benefits on any third party.
- This MOU is subject to the laws of India and the jurisdiction of the courts at Visakhapatnam, Andhra Pradesh.

- This MOU is executed in two originals, one for each party.

IN WITNESS WHEREOF, both the Parties have signed this MOU on the date and place mentioned below :


For Samata Degree College	For Alliance College of Hotel Management
 DIRECTOR Authorised Signatory SAMATA DEGREE COLLEGE MVP Colony, VISAKHAPATNAM-17	 PRINCIPAL Authorised Signatory Alliance College of Hotel Management (Affiliated to Andhra University, Visakhapatnam)
Name of the Institution : Samata Degree College	Name of the Institution : Alliance College of Hotel Management
Address: Sector 3, MVP Colony, VSP-17	Address: 54-11-40/1 Dr. V.S Krishna College road Maddalapalem VISAKHAPATNAM 530022
Contact Details : P. G. SRINIVASA RAO	Contact Details : B. SRINIVASARAO
E-mail ID : samatacollege@gmail.com	E-mail ID : bsralliance2013@gmail.com
Website : www.samatacollege.co.in	Website : www.alliancemgt.org

Witness 1

  
 (G. Raveesh)



Witness 2

  
 M. Naga Lakshmi





**GAYATRI VIDYA PARISHAD**  
**COLLEGE FOR DEGREE AND P.G. COURSES (AUTONOMOUS)**  
**VISAKHAPATNAM**

*(Affiliated to Andhra University, Accredited by NAAC with B<sup>++</sup> Grade)*

**Prof. S. Rajani**, MBA, Ph.D.

PRINCIPAL

Ph : +91-7036001999

E-mail : principalgvpccdpgca@gmail.com

**MEMORANDUM OF UNDERSTANDING**

This Memorandum of Understanding is entered into an effective as on **09<sup>th</sup> September 2022** and is valid until Two years of the date of signing.



**SAMATA DEGREE COLLEGE, VISAKHAPATNAM**  
MVP Colony, Visakhapatnam, Andhra Pradesh  
Affiliated to Andhra University & Approved by AICTE, New Delhi

**AND**



**G.V.P COLLEGE FOR DEGREE AND PG COURSES (A)**  
Rishikonda, Visakhapatnam  
Affiliated to Andhra University & Reaccredited by NAAC | ISO 9001:2015

Rushikonda, Visakhapatnam - 530 045, Phone. 0891-2955084 - 85, Fax : 0891-2958109

VISION : Creating Human Excellence for a Better Society

MISSION : Unfold into a world - class organisation with strong academic and research base, producing responsible citizens to cater to the changing needs of the society

**SAMATA DEGREE COLLEGE** represented by its **Director and Incharge Principal** (Hereinafter refer to as "**SDC**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of first part.

And

**G.V.P COLLEGE FOR DEGREE AND PG COURSES (A), Visakhapatnam**  
represented

by its **Principal** (Hereinafter refer to as "**GVPCDPGC**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of second part  
"**SDC**" & "**GVPCDPGC**" are hereinafter, wherever the context so requires, individually referred to as "party" and collectively as "parties".

Whereas:

1. **SDC** is engaged in service of 32 years with college name referred as **SAMATA DEGREE COLLEGE** in Visakhapatnam District.
2. **GVPCDPGC** is engaged in service of Commerce & Management Studies Education with collegename referred as **GVPCDPGC, Visakhapatnam**.

### 1. Objectives

The objectives of this MOU are:

- To conduct joint FDPs, workshops, seminars, both national and International Conferences on topics of mutual interest and relevance.
- To share the resources, expertise and best practices of both the institutions.
- To facilitate the participation of faculty members and students of both the institutions in the FDPs, workshops and seminars, both National and International Conferences conducted by either institution.
- To explore the possibilities of joint research projects, consultancy services and publications.

## 2. Scope

The scope of this MOU covers the following areas:

- **FDPs:** The Parties will jointly organize FDPs on emerging topics and technologies in engineering disciplines. The FDPs will be designed to enhance the knowledge, skills and competencies of the faculty members of both the institutions. The FDPs will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the FDPs will be decided mutually by the Parties.
- **Workshops:** The Parties will jointly organize workshops on practical aspects and applications of engineering concepts and tools. The workshops will be aimed at providing hands-on experience and exposure to the faculty members and students of both the institutions. The workshops will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the workshops will be decided mutually by the Parties.
- **Seminars:** The parties will jointly organize seminars on current issues and trends in engineering domains. The seminars will be intended to provide a platform for sharing ideas, insights and experiences among the faculty members and students of both the institutions. The seminars will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the seminars will be decided mutually by the Parties.
- **Research and Incubation Cell:** The parties will explore the possibilities of undertaking joint research projects, consultancy services and publications in the areas of mutual interest and relevance. The parties will identify the research topics, objectives, methodology, funding, timeline, deliverables and other aspects of the research projects. The parties will also seek to publish the research outcomes in reputed journals and conferences. The parties will share the intellectual property rights, benefits and responsibilities arising from the research activities as per the agreed terms and conditions.

- **Exchange:** The parties will facilitate the exchange of faculty members and students for participating in the FDPs, workshops and seminars conducted by either party. The parties will also encourage the exchange of faculty members and students for pursuing research projects, consultancy services and publications. The parties will provide the necessary support and assistance to the visiting faculty members and students in terms of accommodation, transportation, access to facilities and resources, etc. The parties will also recognize the credits earned by the visiting faculty members and students as per the norms and regulations of their respective institutions.

### **3. Coordination:**

The parties will appoint a coordinator from each institution to oversee the implementation of this MOU. The coordinators will be responsible for:

- Communicating with each other on a regular basis to plan, execute and monitor the activities under this MOU.
- Liaising with the respective authorities, departments, faculty members and students of their institutions to facilitate the smooth functioning of the activities under this MOU.
- Resolving any issues or disputes that may arise during the course of this MOU.
- Preparing and submitting periodic reports on the progress and outcomes of the activities under this MOU.

### **4. Duration**

This MOU will come into effect from the date of signing by both the parties and will remain valid for a period of ONE year from **9<sup>th</sup> September 2022 to 10<sup>th</sup> September 2024**. The parties may extend or renew this MOU by mutual consent in writing before the expiry of this MOU.

### **5. Termination**

Either party may terminate this MOU by giving an advance written notice of three months to the other party. The termination of this MOU will not affect the ongoing activities under this MOU, unless otherwise agreed by both the parties.




### **6. Amendment**

This MOU may be amended by mutual consent of both the parties in writing. Any amendment to this MOU will be signed by both the parties and will form part of this MOU.

**7. Miscellaneous**

- This MOU is not intended to create any legal or contractual obligations or liabilities on either party.
- This MOU is not intended to confer any rights or benefits on any third party.
- This MOU is subject to the laws of India and the jurisdiction of the courts at Visakhapatnam, Andhra Pradesh.
- This MOU is executed in two originals, one for each party.

IN WITNESS WHEREOF, both the Parties have signed this MOU on the date and place mentioned below :

<p>For Samata Degree College</p>  <p><b>DIRECTOR</b> SAMATA DEGREE COLLEGE M.V.P. COLONY, VISAKHAPATNAM-17</p> <p><i>Authorised Signatory</i></p> 	<p>For G.V.P College for Degree and PG Courses (A)</p>  <p><i>Rajani</i> <b>PRINCIPAL</b> Gayatri Vidya Parishad College for Degree and PG Courses (A) M.V.P. COLONY, VISAKHAPATNAM-17</p> <p><i>Authorised Signatory</i></p>
Name of the Institution : Samata Degree College	Name of the Institution : G.V.P College for Degree and PG Courses (A)
Address: <i>Sector X, M.V.P Colony, V.P-17</i>	Address: <i>GVP College Runkonda VSP.</i>
Contact Details : <i>Prof. G. Srinivasa Rao</i>	Contact Details : <i>prof S. Rajani</i>
E-mail ID : <i>samatacollege@gmail.com</i>	E-mail ID : <i>principal.gvpcollege@gmail.com</i>
Website : <i>www.samatacollege.co.in</i>	Website : <i>www.gvpcollege.edu.in</i>

Witness 1  
*Manasa*  
Manasa Granti

Witness 2  
*S. Rajani*  
*S. Rajani*

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into an effective as on **09<sup>th</sup> September 2022** and is valid until One year of the date of signing.



**SAMATA DEGREE COLLEGE, VISAKHAPATNAM**  
MVP Colony, Visakhapatnam, Andhra Pradesh  
Affiliated to Andhra University & Approved by AICTE, New Delhi

AND



**CENTRE FOR MANAGEMENT**  
Madhurawada, PM Palem, Visakhapatnam  
Affiliated to Andhra University & Approved by AICTE, New Delhi

 +91 97012 00050  [cmtvizag@gmail.com](mailto:cmtvizag@gmail.com)

 Opp. International Cricket Stadium, Law College Road, P. M. Palem,  
Visakhapatnam, Andhra Pradesh- 530041

**SAMATA DEGREE COLLEGE** represented by its **Director and Incharge Principal** (Hereinafter refer to as "**SDC**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of first part.

And

**CENTRE FOR MANAGEMENT, Visakhapatnam** represented by its **Director** (Hereinafter refer to as "**CMT**", which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the party of second part  
"**SDC**" & "**CMT**" are hereinafter, wherever the context so requires, individually referred to as "party" and collectively as "parties".

Whereas:

1. **SDC** is engaged in service of 32 years with college name referred as **SAMATA DEGREE COLLEGE** in Visakhapatnam District.
2. **CMT** is engaged in service of Commerce & Management Studies Education with college name referred as **CMT, Visakhapatnam**.

### 1. Objectives

The objectives of this MOU are:

- To conduct joint FDPs, workshops, seminars, both national and International Conferences on topics of mutual interest and relevance.
- To share the resources, expertise and best practices of both the institutions.
- To facilitate the participation of faculty members and students of both the institutions in the FDPs, workshops and seminars, both National and International Conferences conducted by either institution.
- To explore the possibilities of joint research projects, consultancy services and publications.

### 2. Scope

The scope of this MOU covers the following areas:

- **FDPs:** The Parties will jointly organize FDPs on emerging topics and technologies in engineering disciplines. The FDPs will be designed to enhance the knowledge, skills and competencies of the faculty members of both the institutions. The FDPs will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the FDPs will be decided mutually by the Parties.
- **Workshops:** The Parties will jointly organize workshops on practical aspects and applications of engineering concepts and tools. The workshops will be aimed at providing hands-on experience and exposure to the faculty members and students of both the institutions. The workshops will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the workshops will be decided mutually by the Parties.
- **Seminars:** The parties will jointly organize seminars on current issues and trends in engineering domains. The seminars will be intended to provide a platform for sharing ideas, insights and experiences among the faculty members and students of both the institutions. The seminars will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the seminars will be decided mutually by the Parties.
- **Exchange:** The parties will facilitate the exchange of faculty members and students for participating in the FDPs, workshops and seminars conducted by either party. The parties will also encourage the exchange of faculty members and students for pursuing research projects, consultancy services and publications. The parties will provide the necessary support and assistance to the visiting faculty members and students in terms of accommodation, transportation, access to facilities and resources, etc. The parties will also recognize the credits earned by the visiting faculty members and students as per the norms and regulations of their respective institutions.

### **3. Coordination:**

The parties will appoint a coordinator from each institution to oversee the implementation of this MOU. The coordinators will be responsible for:

- Communicating with each other on a regular basis to plan, execute and monitor the activities under this MOU.

- Liaising with the respective authorities, departments, faculty members and students of their institutions to facilitate the smooth functioning of the activities under this MOU.
- Resolving any issues or disputes that may arise during the course of this MOU.
- Preparing and submitting periodic reports on the progress and outcomes of the activities under this MOU.

#### **4. Duration**

This MOU will come into effect from the date of signing by both the parties and will remain valid for a period of ONE year from **9<sup>th</sup> September 2022 to 10<sup>th</sup> September 2023**. The parties may extend or renew this MOU by mutual consent in writing before the expiry of this MOU.

#### **5. Termination**

Either party may terminate this MOU by giving an advance written notice of three months to the other party. The termination of this MOU will not affect the ongoing activities under this MOU, unless otherwise agreed by both the parties.




#### **6. Amendment**

This MOU may be amended by mutual consent of both the parties in writing. Any amendment to this MOU will be signed by both the parties and will form part of this MOU.

#### **7. Miscellaneous**

- This MOU is not intended to create any legal or contractual obligations or liabilities on either party.
- This MOU is not intended to confer any rights or benefits on any third party.
- This MOU is subject to the laws of India and the jurisdiction of the courts at Visakhapatnam, Andhra Pradesh.
- This MOU is executed in two originals, one for each party.

IN WITNESS WHEREOF, both the Parties have signed this MOU on the date and place mentioned below :

<p>For Samata Degree College</p>  <p>Authorised Signatory</p> 	<p>For Center for Management</p> <p>Archana</p> <p>Authorised Signatory</p> 
Name of the Institution : Samata Degree College	Name of the Institution : Center for Management
Address: Sector 3, Beside M.V. Colony, Venakalpet - 17	Address: opposite Srikumar Reddy cricket stadium, Law college Road, P.M. Palem VSP.
Contact Details : Prof. G. Srinivasan Rao	Contact Details : Dr. D. Archana
E-mail ID : samatacollege@gmail.com	E-mail ID : cmtrvzang@gmail.com
Website : www.samatacollege.co.in	Website : www.cmtrvzang.com

Witness 1

T. Anuradha

T. Anuradha

Witness 2

T. Balyasha  
(T. Prathiba)



# ZOCKETHUB PRIVATE LIMITED

2nd Floor, Plot No. 51, Pandurangapuram,  
Visakhapatnam - 530 003. Andhra Pradesh, India

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Date- 29-08-2022

## Memorandum of Understanding (MoU) for Knowledge Exchange

This Memorandum of Understanding (MoU) is entered into between **Samata Degree College** herein after referred SDC an educational institution located at Sector-10, MVP Circle, MVP Colony, Visakhapatnam, Andhra Pradesh and **ZocketHub Pvt Ltd**, a company registered under the laws of India, having its principal place of business at 2<sup>nd</sup> Floor, Flat No.51, Pandurangapuram, Visakhapatnam-530003, Andhra Pradesh, India.

**Purpose:** The purpose of this MoU is to establish a framework for collaboration between **Samata Degree College** and **ZocketHub Pvt Ltd** to facilitate the exchange of knowledge, expertise, and resources for mutual benefit.

### **Scope of Collaboration:**

1. **Internship and On the Job Training:** **ZocketHub Pvt Ltd** may offer internship opportunities to students at Samata Degree College, subject to the availability of positions and the fulfilment of relevant criteria. Additionally, **ZocketHub Pvt Ltd** may consider qualified candidates from Samata College for employment opportunities within the company.
2. **Exchange of Knowledge:** **ZocketHub Pvt Ltd** agrees to provide workshops and training session to the students on topics related to security services and operations.
3. Any other form of collaboration mutually agreed upon by both parties.



# ZOCKETHUB PRIVATE LIMITED

2nd Floor, Plot No. 51, Pandurangapuram,  
Visakhapatnam - 530 003. Andhra Pradesh, India

## Terms and Conditions:

1. **Duration:** This MoU shall come into effect upon signature by both parties and shall remain in force for a period of 5 years, unless terminated earlier by mutual agreement in writing.
2. **Compliance with Laws:** Both parties agree to comply with all applicable laws and regulations governing their respective operations.
3. **Confidentiality:** Any confidential information shared between the parties during the course of collaboration shall be kept confidential and shall not be disclosed to any third party without the prior written consent of the disclosing party.
4. **Termination:** Either party may terminate this MoU by providing written notice to the other party at least 30 days in advance.
5. **Amendment:** Any amendment or modification to this MoU shall be made in writing and duly signed by authorized representatives of both parties.
6. **Governing Law:** This MoU shall be governed by and construed in accordance with the laws of Govt of India.

In Witness Whereof, the parties hereto have executed this MoU as of the date first above written.



**Dr. G. Srinivasa Rao**, Director & I/C Principal, Samata Degree College.  
Signature and Name of Authorized Representative of Samata Degree College



**Mr. D.V. Ramana**, Director, ZocketHub Pvt Ltd  
Signature and Name of Authorized Representative of ZocketHub Pvt Ltd

# SIR C. R. REDDY COLLEGE OF ENGINEERING

ELURU-534007, Eluru Dist., A.P., INDIA

ACCREDITED BY NBA, APPROVED BY ALL INDIA COUNCIL FOR TECHNICAL EDUCATION, NEW DELHI,  
PERMANENTLY AFFILIATED TO JNTUK, KAKINADA.

[www.sircrrengg.ac.in](http://www.sircrrengg.ac.in)



OFF: (08812) 230840, 230565  
FAX : (08812) 224193  
Email: [principal.sircrrengg@gmail.com](mailto:principal.sircrrengg@gmail.com)

## MOU

**This Memorandum of Understanding (MOU) is made on this 16<sup>th</sup> August 2022 between:**

Sir C R Reddy College of Engineering, Eluru, and Andhra Pradesh, India, represented by its principal, **Dr.K.Venkateswara Rao**, here in after referred to as **Sir CRRCOE**.

**AND**



SAMATA Degree College, Sector 10, MVP Colony, Visakhapatnam, Andhra Pradesh-530017 represented by its **Director and Incharge Principal Dr. G.Srinivasa Rao**, here in after referred to as **SDC**

Both **Sir CRRCOE** and **SDC** are collectively referred to as the Parties and individually as a Party.

WHEREAS, **Sir CRRCOE** is an institution offering various undergraduate and postgraduate programs in engineering disciplines with state-of-the-art infrastructure and facilities;

WHEREAS, **SDC** is an institution offering various undergraduate programs in management sciences disciplines with state-of-the-art infrastructure and facilities;

WHEREAS, both the Parties are committed to enhancing the quality of engineering education , management science and research through collaboration and cooperation;

NOW THEREFORE, the Parties agree as follows:

## **1. Objectives**

The objectives of this MOU are:

- To conduct joint FDPs, workshops, seminars, both national and International Conferences on topics of mutual interest and relevance.
- To share the resources, expertise and best practices of both the institutions.
- To facilitate the participation of faculty members and students of both the institutions in the FDPs, workshops and seminars, both National and International Conferences conducted by either institution.
- To explore the possibilities of joint research projects, consultancy services and publications.

## **2. Scope**

The scope of this MOU covers the following areas:

- **FDPs:** The Parties will jointly organize FDPs on emerging topics and technologies in engineering disciplines. The FDPs will be designed to enhance the knowledge, skills and competencies of the faculty members of both the institutions. The FDPs will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the FDPs will be decided mutually by the Parties.
- **Workshops:** The Parties will jointly organize workshops on practical aspects and applications of engineering concepts and tools. The workshops will be aimed at providing hands-on experience and exposure to the faculty members and students of both the institutions. The workshops will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and participants. The duration, frequency, venue, fees, certificates and other details of the workshops will be decided mutually by the Parties.
- **Seminars:** The parties will jointly organize seminars on current issues and trends in engineering domains. The seminars will be intended to provide a platform for sharing ideas, insights and experiences among the faculty members and students of both the institutions. The seminars will be conducted either online or offline or in a blended mode as per the convenience and availability of the resource persons and

participants. The duration, frequency, venue, fees, certificates and other details of the seminars will be decided mutually by the Parties.

- **Research and Incubation Cell:** The parties will explore the possibilities of undertaking joint research projects, consultancy services and publications in the areas of mutual interest and relevance. The parties will identify the research topics, objectives, methodology, funding, timeline, deliverables and other aspects of the research projects. The parties will also seek to publish the research outcomes in reputed journals and conferences. The parties will share the intellectual property rights, benefits and responsibilities arising from the research activities as per the agreed terms and conditions.
- **Exchange:** The parties will facilitate the exchange of faculty members and students for participating in the FDPs, workshops and seminars conducted by either party. The parties will also encourage the exchange of faculty members and students for pursuing research projects, consultancy services and publications. The parties will provide the necessary support and assistance to the visiting faculty members and students in terms of accommodation, transportation, access to facilities and resources, etc. The parties will also recognize the credits earned by the visiting faculty members and students as per the norms and regulations of their respective institutions.
- **National and International Conferences:** The parties will jointly organize National and International Conferences on current issues and trends in engineering domains. The background and context of the conference, such as the theme, objectives, expected outcomes, target audience. The roles and responsibilities of each party involved in the conference, such as the organizers, sponsors, speakers, participants. The terms and conditions of the collaboration, such as the duration, budget, resources, communication, reporting, evaluation. The signatures and dates of the authorized representatives of each party.

### **3. Coordination:**

The parties will appoint a coordinator from each institution to oversee the implementation of this MOU. The coordinators will be responsible for:

- Communicating with each other on a regular basis to plan, execute and monitor the activities under this MOU.
- Liaising with the respective authorities, departments, faculty members and students of their institutions to facilitate the smooth functioning of the activities under this MOU.
- Resolving any issues or disputes that may arise during the course of this MOU.
- Preparing and submitting periodic reports on the progress and outcomes of the activities under this MOU.

The names and contact details of the coordinators are as follows:

<b><u>For Sir CRRCOE</u></b>	<b><u>For SDC</u></b>
Name of the Coordinator: Dr M. KRISHNA Designation: Professor, CSE Dept , Sir CRRCOE Email id: <a href="mailto:marlapallikrishna@gmail.com">marlapallikrishna@gmail.com</a> Contact No. : 9394501367 Web: <a href="https://sircrengg.ac.in/">https://sircrengg.ac.in/</a>	Name of the Coordinator: Dr.S.Madhavi Latha Professor, MBA Dept , SAMATA Degree College, Sector 10, MVP Colony, Visakhapatnam, Andhra Pradesh- 530017 Contact Details: 9246619078 E-mail: <a href="mailto:madhavivakula@gmail.com">madhavivakula@gmail.com</a> Web: <a href="https://samatacollege.co.in/">https://samatacollege.co.in/</a>

#### **4. Duration**

This MOU will come into effect from the date of signing by both the parties and will remain valid for a period of ONE year from **August 2022 to August 2023**. The parties may extend or renew this MOU by mutual consent in writing before the expiry of this MOU.

#### **5. Termination**

Either party may terminate this MOU by giving an advance written notice of three months to the other party. The termination of this MOU will not affect the ongoing activities under this MOU, unless otherwise agreed by both the parties.

#### **6. Amendment**

This MOU may be amended by mutual consent of both the parties in writing. Any amendment to this MOU will be signed by both the parties and will form part of this MOU.

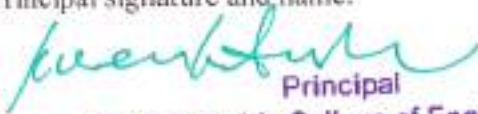



#### **7. Arbitration**

In case of any dispute or difference arising out of or in connection with this MOU, the parties will try to resolve it amicably through consultation and negotiation. If the dispute or difference remains unresolved after 30 days of consultation and negotiation, then it will be referred to arbitration by a sole arbitrator appointed by mutual consent of both the parties. The arbitration will be conducted in accordance with the Arbitration and Conciliation Act, 1996 or any statutory modification or re-enactment thereof. The venue of arbitration will be Vijayawada, Andhra Pradesh. The language of arbitration will be English. The award of the arbitrator will be final and binding on both the parties.

## 8. Miscellaneous

- This MOU is not intended to create any legal or contractual obligations or liabilities on either party.
- This MOU is not intended to confer any rights or benefits on any third party.
- This MOU is subject to the laws of India and the jurisdiction of the courts at Vijayawada, Andhra Pradesh.
- This MOU is executed in two originals, one for each party.

IN WITNESS WHEREOF, both the Parties have signed this MOU on the date and place mentioned below:

<p><b>For Sir CRRCOE</b> Principal signature and name:  Principal <b>Sir C R Reddy College of Engineering</b> <b>Dr. K. Venkateswara Rao</b> 534 007 Date : 16-08-2022 College Seal : </p>	<p><b>For SDC</b> Director &amp; Incharge Principal signature and name:  <b>Dr. G.Srinivasa Rao</b> Date : 16-08-2022 College Seal: </p>
--	---

Principal  
Sir C R Reddy College of Engineering ,  
Vatluru, Eluru-534007  
Eluru District, A.P, India.  
Place:Eluru

Principal  
Address : SAMATA Degree College,  
Sector 10, MVP Colony ,  
Visakhapatnam, Andhra Pradesh- 530017  
A.P, India  
Place: Visakhapatnam



**MEMORANDUM OF UNDERSTANDING**  
**BETWEEN**  
**SAMATA DEGREE COLLEGE**  
**VISAKHAPATNAM**  
**FOR**  
**IMPARTING TECHNICAL COURSES**  
**AND**  
**APT IT SOLUTIONS**  
**HYDERABAD**

**DATE : 10-08-2022**

**FOR A PERIOD OF 5 YEARS**

## Memorandum of Understanding

This Memorandum of Understanding is entered into and executed on this day of August 2022 at Visakhapatnam by and between SAMATA DEGREE COLLEGE, VISAKHAPATNAM (hereinafter called "SDC"), represented by its Principal, having its office at Sangivalasa, Visakhapatnam which expression shall, where the context so admits, be deemed to include its successors, executors and administrators of the ONE PART

AND

APT IT Solutions., (hereinafter referred to as the "APTITS") a company registered under the Companies Act, 1956, through its Program Manager, Hyderabad having office at 3<sup>rd</sup> Floor, Sahithi Arcade, S R Nagar, Hyderabad-500038 (which expression, unless it be repugnant to the context or meaning thereof, shall be deemed to mean and include their executors, administrators and assigns), party of the SECOND PART.

Whereas, SDC has initiated to provide competency based employability enhancement skills for Technical & Management courses as approved / Recognized by appropriate Government Authority & Whereas APT IT Solutions is required to perform the role and function of providing hands on skill training to Degree Students and Computer Sciences and all its related areas. Whereas the First Party has to nominate the number of students for the various programs offered by APTITS and Whereas the Second Party has expressed its keen interest and desire to be a key partner in the execution of this program in terms of the objectives of the scheme and policy as highlighted and specified in the said program and particularly in view of the desire and interest of APTITS to join and partner with SDC in providing competency based skills through its training center in Visakhapatnam.

WHEREAS both parties have held discussions and agreed for collaboration for conducting training Under this MOU and in GENERAL for Technical & Management Courses whereby APTITS will impart the requisite training and award credits for the training conducted on its own, to the registered students. THEREFORE, both the parties hereby agree that the Training Center at Visakhapatnam of APTITS, as approved and recognized by APTITS and SDC from time to time shall be known as an act / perform the role of "Training Providers" in GENERAL for Technical & Management Courses initiated by SDC on the following terms and conditions :

1. That APTITS agrees that Training center in Visakhapatnam set up by APTITS and herein after to be referred as "APTITS-TP" shall act and perform the role of Training Provider to provide hands on skill training in specific sector such as Information Technology and Management courses and all its related areas.
2. That APTITS agrees and undertake that its "APTITS-TP" conduct skill training in specific sector such as Information Technology and Management courses and all its related areas and shall perform following functions:
  - a. Announce the schedule of skill training modules for calendar year.
  - b. Register students for the modules and upload the same on APTITS website.
  - c. Conduct the skill modular training.
  - d. Conduct Examination / evaluate the student, award the grade indicating completion of Training and uploading the same on the APTITS website for verification.
  - e. The APTITS-TP recognized and approved by APTITS may register students as provided by the SDC.
3. The APTITS-TP as specified in the Memorandum of Understanding, may take flexible training timings and schedule in consultation with SDC.

4. The APTITS-TP shall announce and inform through its website, the schedule of the Skill Modules it plans to offer in the academic year concerned for the information of the prospective students and it shall accept the students as provided by SDC.

5. The APTITS-TP shall be entitled to the fees as mentioned in the Table 1 below.

6. Interested students shall be encouraged for Internship, Project, Certified courses in Engineering and Management streams during MOU period.

7. The APTITS-TP will conduct appropriate training sessions as per the following pedagogy.

a) These various programs on different topics under this project will focus on practical hands-on training in field / practical supplemented with structured academic content that shall be provided online and may be supplemented with appropriate theory sessions to the students of SDC in Technical streams.

b) Practical sessions shall be held in ONLINE mode that shall expose the students to various Technologies in terms of their operations.

c) Academic content shall focus on the various operational procedures / facets of the technologies present in the APTITS related to the practical sessions in an attempt to provide the student with high end technical skills,

1. INTERNSHIP / Project (6 weeks): 10 Theory sessions of two hour each (20 hrs) & 20 Practical sessions of 2 hours each (40 hrs)

2. INTERNSHIP/Project (4 weeks) : 5 Theory sessions of two hour each (10 hrs) & 15 Practical sessions of two hours each (30 hrs)

3. Online Certificate Program (8 weeks) : 8 Practical sessions of four hours each (32Hrs).

This program is offered mainly on IT related topics:

Project Management, SDLC, Database Management, Using Technologies Java, DotNet, PHP.

4. Seminar: Four Hours session

1) INTERNSHIP/Project

However, the new courses will be designed in accordance with the demand from SDC administration and fee also decided in negotiation with both parties accordingly

e) In brief, the training sessions shall introduce the trainee to various SDLC aspects. And in management perspective include personality management, Enterprise Analysis etc.

f) The online content / theory sessions provided shall support material (soft copy) for the practical sessions in terms of descriptions.

g) In addition to that an over view on improvement of communication skills, soft skills and preparation of curriculum vita etc., will be imparted as an additional advantage.

h) **FORCE MAJEURE:**

If at any time, during the continuation of this Memorandum of Understanding, the performance in whole or in part, by other party, of any obligation under this is prevented or delayed, by reasons of war, or hostility, acts of public enemy, civic commotion, sabotage, act of state or direction from statutory authority,

explosion, epidemic, quarantine restriction, strikes and lock-outs, fire, floods, natural calamities or any act of God (hereinafter referred to as event), provided notice of happenings of any such events is given by the effected party to the other within 7 calendar days from the date of occurrence thereof, neither party shall, by reasons of such events be entitled to terminate the Memorandum of Understanding, nor shall other party have any such claims for damages against the other in respect of such non - performance or delay in performance. Provided service under the MOU shall be resumed as soon as practicable, after such event comes to an end or ceases to exist. The decision of APTITS as to whether service may be so resume (at the time frame within which the service may be resume) or not, shall be final and conclusive. However, the Force Majeure events noted above will not in anywhere cause extension in the period of the MOU.

**i) Dispute resolution and arbitration:**

a. In case of dispute there shall be an arbitration committee comprising of representative/s nominated by Board of Management, SDC, Visakhapatnam and representative/s nominated by Head of APTITS, Hyderabad. The decision of the arbitration committee shall be binding on both parties.

b. The Memorandum of Understanding shall be subject to exclusive jurisdiction of courts at Visakhapatnam only.

**ii) Arbitration Clause:**

Except as otherwise provided elsewhere in the contract, in the event of any disputes, controversy, or differences arising out of or relating to this MOU, or the breach, termination or invalidity thereof between the parties, such party or parties shall make a request to the other party or parties to amicably settle such differences or disputes and parties shall thereupon make every effort to settle the same amicably within a period of 60 (sixty) days from the date of making of such request.

The venue of the arbitration proceeding shall be Visakhapatnam.

**1. Duration of the Program:** 8 weeks after graduation and 12 weeks for students who are currently enrolled: The training may be spaced between 5th, 6th, and 7th semesters for the currently enrolled students. (50 Hands on Experience of 2 hours each + 10 Theory Sessions of 2 hours each making a total of 120 hours; the distribution of which may be decided in consultation with the technical campus.

**Fee for the courses:**

- a. Fee for APTITS Certified courses: Fee shall be limited and not more than Rs.12, 000 + GST per semester per student totaling to Rs. 36,000 + GST per student across the three semesters.
- b. Fee for Internship (4 weeks) course: Fee shall be limited and not more than Rs.5, 000 +G ST.
- c. Fee for Internship (6 weeks) course: Fee shall be limited and not more than Rs.8, 000 + GST.
- d. Fee for Online certificate program course: Fee shall be limited and not more than Rs.15, 000 + GST.
- e. Fee for Seminar: Nomination of Expert from APTITS at free of cost (for MOU universities/ colleges only)

**PAYMENT TERMS:**

- a) For APTITS Certified courses, Internship and Project trainings, fee will be directly paid by the student to APTITS.

- b) For On-Campus, training fee will be paid directly by the SDC to APTITS, VISAKAHAPATNAM in the form of NEFT to APTITS Visakhapatnam before ten days.
- c) Amount paid / deposited cannot be refunded under any circumstances.

#### **On-Campus trainings:**

SDC will arrange accommodation to conduct training classes in the SDC premises and Hands on Experience will be conducted online.

#### **2. Relevant Documents**

A Comprehensive report (Attendance / Evaluation etc.) of the training shall be furnished by APTITS-TP, Visakhapatnam to SDC.

#### **4 Process Methodology**

- a. SDC may inspect the training programs randomly by authorized persons and binding on APTITS TP , Visakhapatnam to extend all support to SDC, Visakhapatnam
- b. APTITS TP, Visakhapatnam will rectify any shortcomings observed during the visit on an immediate basis.

A summary of the all programs that shall be delivered under this Memorandum of Understanding are as per schedule II.

5. The APTITS - TP will evaluate the students for the Training Skills and award grades and such grade sheet be submitted to the SDC.

6. The APTITS - TP shall maintain a record of the registered students and certificates issued and upload the same on the APTITS web portal.

7. No Confidentiality: There shall not be any confidentiality of any information disclosed to by both parties to each other, either in operationalizing this Memorandum of Understanding or for the purposes of implementing this Memorandum of Understanding. The information sought under Right to Information Act or otherwise by any student, shall be promptly made available.

8. The APTITS agrees and undertakes that the APTITS - TP as recognized and approved by SDC shall act as Training Provider in terms of the Memorandum of Understanding signed by them with the SDC and the Memorandum of Understanding to be signed between the SDC and the Training Provider shall provide the details regarding the schedule of operation, in order to protect the interest of students and all concerned stakeholders.

9. The APTITS shall participate, operate and execute the scheme strictly in accordance with the scheme in GENERAL for Technical & Management Courses initiated by SDC and shall not indulge in any violation of the scheme.

10. Both the parties shall indemnify and keep the other party indemnified and harmless against any and all claims, actions, proceedings by third party (including all costs, expenses, damages / losses) arising out of or in connection with this MOU due to breach of any provisions of this MOU by such party or as a result of any act of negligence / omission or commission on part of such party and / or its employees, agents etc.


11. The present Memorandum of Understanding can be terminated by the SDC / APTITS by giving a notice of one month to APTITS / SDC without assigning any reason in this regard and the SDC / APTITS shall have no claim against each and its officials on account of termination of such Memorandum of Understanding. However, the responsibilities and duties of both parties in respect of the common students already registered shall not end with the termination of the Memorandum of Understanding, and these will remain valid in totality until completion of evaluation of the already registered students and reporting of their results by both parties.

**12. Validity of MoU:**

This Memorandum of Understanding is effective from the date signed by both the parties will be valid for a period of FIVE years until determined, suspended or terminated earlier.

IN WITNESS WHEREOF, the parties hereto, each acting under due and proper authority, have executed this mutually binding Memorandum of Understanding as of the date first written above.

For SDC

Signed: 

Name: Prof. G. Srinivas Rao  
Title: Director & I/c Principal

Date: 10/8/22

1) Witnessed by


Signature: 

Name: G. Parvath

Date: 10/08/2022



For APTITS

Signed: 

Name: CH. SAI SRINIVAS  
Title: PROGRAM MANAGER

Date: 10/8/22

1) Witnessed by

Signature: 

Name: V. SYLESH

Date: 10/08/2022





**Memorandum of  
Understanding  
Between  
Veterans India  
and  
Samata College**

**Date : 06/06/2022**





### Preamble and Objectives

The objective of this MOU defines standards for the overall development of UG and PG students by bringing a Military touch that enables the youth to grow in all three dimensions (Mansa, Vacha and Karmana).

### Strategic Collaboration (Objectives, Scope & Outcome)

The Veterans India and (Name of College) under this MOU, shall collaborate towards:

1. Bringing nationalism and patriotism in higher education Institutions (HEIs)/Universities through activities based on veterans India themes and sharing experiences of Ex-Servicemen.
2. Personality development and Strategy building practices within higher education Institutions / Universities by involving local Veterans within higher education Institutions/ University vicinity.
3. Targeted preparation for SSB/CDS and other military examinations and interviews.
4. Modernizing NCC culture in higher education Institutions/ University vicinity by quick adoption model.
5. Connecting youth with veterans to make 2nd innings of veterans a better place full of knowledge and joy.
6. Adoption of Must Train method [Strategy and Tactics] for self-defense and national security.
7. Working together for the welfare of Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families.
8. Weekly/Monthly Activities to bring veterans from India and retired Military personnel into Induction level programs in higher education Institutions/Universities.
9. Monetary Compensation to Veterans for sessions they attend as speakers or expert to share their experience post-retirement.
10. All Sports/ physical fitness activities are to be conducted in collaboration with the Veterans India Youth Wing to meet the objective of the FIT India movement launched by the Honourable Prime Minister.





11. The college / Institute/ University shall provide premises in their campus free of cost and available manpower to Veterans India for patriotic activities as and when required besides above mention activities.
12. Facilitation of appropriate internship opportunities to the students in all applicable aspects of the organization including management and technology sectors in their Wings.

#### Definitive Agreement

Any cost associated with the execution of the objectives of this MOU, if any, shall be mutually discussed and agreed to between the parties in a definitive agreement, before carrying out the activity.

#### Tenure and Termination

This MOU is valid for five (5) years initially and will be deemed renewed for three years unless terminated otherwise.

This MOU shall commence as set forth above and remain in effect through the end of the term unless:

- a. Otherwise superseded by another agreement between the parties.
- b. The parties mutually agree to terminate this MOU.
- c. Either party gives the other 90 days' written notice of their intent to terminate this MOU.
- d. A breaching party has failed to cure a material breach of this MOU within 30 days following written notice of that breach given by the non-breaching party.

Each party is an independent contractor and no provision of this MOU grants either party any express or implied right or authority to assume or create any obligations or responsibility on behalf of or in the name of the other party or bind the other party in any manner or thing whatsoever.

Neither party shall assign or transfer the privileges and obligations under this MOU without the prior written consent of the other party.





This **MEMORANDUM OF UNDERSTANDING ("MOU")** is entered on 06<sup>th</sup> June 2022 between: **Veterans India** organization registered under Indian Trust Act, 1882 having its registered office at D-253, Madhu Vihar Near, Sector-3, Dwarka, New Delhi-110059. And Corporate Office Plot-C -713 B, First Floor, Sector-7 (Market), Dwarka, New Delhi 110077, India, of the **FIRST PARTY**;

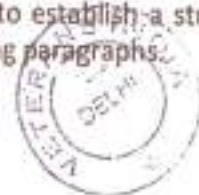
**AND**

**Samata College, Sector-10, MVP Colony, Visakhapatnam-530017, Affiliated to Andhra University, Visakhapatnam and Approved by AICTE, New Delhi.**

**WHEREAS** Veterans India is a National apolitical patriotic non-profitable organization of Veterans from all fields led by an Ex-Servicemen (which includes Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families) to inculcate patriotism, nationalism and integrity among citizens of the Nation especially youth and students.

We the Samata College has been offering several **Graduate and Post Graduate** Courses in the streams of **Arts, Commerce, Science, Computers and Management**. The College creates an enthusiastic learning environment through its Wi-fi enabled Campus and a well equipped and spacious Classrooms, Air Conditioned Seminar Halls, enriched Library, functionally designed Computer Labs, Faculty Rooms and Play Grounds catering to the needs of the academic and extra-curricular activities of the Institute. A wide range of activities like exposure to Guest Lectures by Eminent Personalities from diversified fields, Seminars, regular Personality Development Sessions, Mock Interviews, Role Plays, Business Games and Communication Skills Development Sessions are executed to develop a new breed of business managers equipped with exceptional analytical and futuristic competencies strengthened with environmental awareness and high ethical values. Samata College is proud to attain the status of a **Research Centre** under **Andhra University** since 2014. It has given a boost to the college profile as it is one of the college in Visakhapatnam under Andhra University to have fulfilled the standards required for a research centre; both in terms of human resources and physical resources.

**AND WHEREAS** the parties, through professional interactions and collaboration seek to bring patriotism, nationalism and integrity in students of higher education Institutions (HEIs) of India by merging veterans experience and guidance through higher education activities, both enter into this agreement to establish a strategic partnership in the areas given in more details in the succeeding paragraphs.





The law of the Republic of India shall govern this MOU. Any dispute between the parties arising in connection with the performance of this MOU shall be resolved amicably between the parties through a process of negotiation before the use of any judicial remedy before the appropriate forum. Both parties irrevocably submit to the exclusive jurisdiction of the Courts at New Delhi, for any action or proceeding.

Any changes to the MOU are to be mutually agreed to by Veterans India and the (Name of College/Institute/University) and executed in writing.

This MOU may be executed in one or more counterparts, each of which will be deemed to be an original of this MOU and all of which, when taken together, will be deemed to constitute the same agreement. A signed copy of this MOU delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as delivery of the original signed agreement.

IN WITNESS WHEREOF, the parties hereto have executed this MOU on this 06th day of June 2023 at New Delhi.

For and on behalf of  
Samata College



Prof. G. Srinivasa Rao  
Director – Samata College  
MVP Colony, Visakhapatnam-530017

For and behalf of  
Veterans India



Dr. B. K. Mishra  
National President, Veterans India  
Dwarka New Delhi 110059

WITNESSES:

Date- 06-06-2022.

### **Memorandum of Understanding (MoU) for Knowledge Exchange**

This Memorandum of Understanding (MoU) is entered into between **Profi Marker India Pvt. Ltd.**, a company registered under the laws of India, having its principal place of business at 4<sup>th</sup> Floor, Quantum Hub, Siripuram, Visakhapatnam- 530002, and **Samata Degree College (Hereinafter referred to as "Samata Degree College")**, an educational institution located at MVP Circle, Sector 10, MVP Colony, Visakhapatnam, Andhra Pradesh 530017.

**Purpose:** The purpose of this MoU is to establish a framework for collaboration between Profi Marker India Pvt. Ltd., and Samata Degree College to facilitate the exchange of knowledge, expertise, and resources for mutual benefit.

#### **Scope of Collaboration:**

- 1. Exchange of Knowledge:** Profi Marker India Pvt. Ltd., agrees to provide lectures, workshops, seminars, and training sessions to the students and faculty of Samata Degree College on topics related to fintech, financial services, technology trends, and related areas.
- 2. Internship and Employment Opportunities:** Profi Marker India Pvt. Ltd., may offer internship opportunities to students at Samata Degree College, subject to the availability of positions and the fulfilment of relevant criteria. Additionally, Profi Marker India Pvt. Ltd., may consider qualified candidates from Samata College for employment opportunities within the company.
- 3. Research and Development Collaboration:** Both parties may explore opportunities for collaborative research projects, joint publications, and sharing of research findings in areas of mutual interest. Both parties may exchange relevant educational materials, publications, and resources to support academic and professional development activities.
- 4. Industry Visits and Immersions:** Samata Degree College may organize visits for its students and faculty to the premises of Profi Marker India Pvt. Ltd., to gain insights into the operations, technologies, and practices adopted by the company.
- 5. Any other form of collaboration mutually agreed upon by both parties.**

**Terms and Conditions:**

1. **Duration:** This MoU shall come into effect upon signature by both parties and shall remain in force for a period of 5 years, unless terminated earlier by mutual agreement in writing.
2. **Compliance with Laws:** Both parties agree to comply with all applicable laws and regulations governing their respective operations.
3. **Confidentiality:** Any confidential information shared between the parties during the course of collaboration shall be kept confidential and shall not be disclosed to any third party without the prior written consent of the disclosing party.
4. **Termination:** Either party may terminate this MoU by providing written notice to the other party at least 180 days in advance.
5. **Amendment:** Any amendment or modification to this MoU shall be made in writing and duly signed by authorized representatives of both parties.
6. **Governing Law:** This MoU shall be governed by and construed in accordance with the laws of Govt of India.

In Witness Whereof, the parties hereto have executed this MoU as of the date first above written.



**Mr. G. Surya Teja**, Director (Operations), Profi Marker India Pvt. Ltd.  
Signature and Name of Authorized Representative of Profi Marker India Pvt. Ltd.,



**Dr. G. Srinivasa Rao**, Director & I/C Principal, Samata Degree College.  
Signature and Name of Authorized Representative of Samata Degree College